



HOUSE HUNTING HINTS

Finding Help When Buying A Home

(NAPSA)—When putting a roof over your head, some expert advice may help keep the process from giving you a headache.

There's a lot involved in buying a house and the decisions are multiplied when it's a brand new home constructed by a professional home builder.

The challenges can start from the ground up, if you first have to acquire the lot then build on it. Determinations can include:

- Lot size, shape and position
- Architecture
- Builder selection
- Number of floors/Amount of floor space
- Codes/Covenants/Restrictions
- Completion Time Table
- Trade-in possibilities
- Prices
- Subdivision or customized home
- Neighborhood features and amenities

To help make such decisions in an informed manner, many home buyers consult Accredited Buyer Representatives (ABRs), who, as members of the Real Estate Buyer's Agent Council (REBAC), receive specialized professional training in the new home buying field.

REBAC offers a customized training program that covers sub-



When looking for a new home, it could be helpful to contact a real estate licensee who is an Accredited Buyer Representative.

jects such as builders and their products; evaluating lots, homes, locations and builders; proper handling of documents; and contract issues.

ABRs can suggest features that may enhance future marketability of a property, such as installing an energy-saving heating system, and they can alert the buyer to important details in transactions from offering, to building, to closing.

ABRs are equally well schooled in assisting clients in the purchase of existing properties; providing assistance in preparation and presentation of offers; negotiating price, terms and conditions; acquiring financing and attending to pre- and post-closing details.

For a free home buyer's kit, or to locate an ABR anywhere in North America, visit www.rebac.net or call 1-800-648-6224.